

## Informational Interviewing - Sample Questions

- What does your job entail?
- When you started your job what were your biggest surprises?
- How would you describe the culture of your organization?
- What are some of the exciting areas to be working in throughout this company / industry? Why?
- What do you think the trends of this industry are? The future outlook?
- What companies do you think are "up and coming" in this industry?
- If you could work for any company in this industry, who would it be?
- What types of qualities or experiences do recruiters look for in this industry / for this company?
- What types of people are successful here?
- What are the backgrounds of some of the people that work here (or in the industry)?
- What is the single most important factor for me securing a job with this company / in this industry?
- How much autonomy / responsibility do people get?
- What is a typical career path in this industry/organization/department?
- How diverse is this organization in terms of race, gender, and background? Are people accepting of diverse thoughts and points of view?
- Do you have any other contacts with whom I could also conduct informational interviews?